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Before the FEDERAL COMMUNICATIONS COMMISSION RECEIVED Washington, D.C. 20554

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In the Matter of	FEDERAL COMMUNITATIONS COMMISSION
Definition of Markets for Purposes of the Cable Television Mandatory Television Broadcast Signal Carriage Rules	OFFICE OF SECRETARY) (CS Docket No. 95-178
To the Commission:	OOCKET FILE COPY ORIGINAL

COMMENTS

The Christian Network, Inc. hereby submits its comments in the above-captioned proceeding. 1/2

Introduction

The Christian Network, Inc. ("CNI") is a non-profit, non-stock corporation that operates

The Worship Network, a 24-hour electronic, interactive ministry. The Worship Network has 125

affiliates (broadcast stations and cable systems) serving approximately 40 million U.S.

households on a part-time or full-time basis. CNI owns and operates, through various for-profit subsidiaries, the following television stations:

Call Sign	<u>Location</u>	Licensee
WCTD(TV) WIRB(TV) WTJC(TV) KUBD(TV)	Miami, Florida Melbourne, Florida Springfield, Ohio Denver, Colorado	Channel 35 of Miami, Inc. Channel 56 of Orlando, Inc. Channel 26 of Dayton, Inc. UHF Channel 59 Corp.

^{1/ &}lt;u>Definition of Markets for Purposes of the Cable Television Mandatory Television</u>
<u>Broadcast Signal Carriage Rules</u>, Notice of Proposed Rule Making, CS Docket No. 95-178, FCC 95-489 (December 8, 1995) ["<u>Notice</u>"].

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WCEE(TV) KWBF(TV) Mt. Vernon, Illinois Flagstaff, Arizona

Channel 13 of St. Louis, Inc. Channel 13 of Flagstaff, Inc.

The Worship Network produces all of its own programming, except for certain children's programs produced by such sources as International Family Entertainment. The Worship Network features a non-denominational format of worship music videos and devotional segments hosted by Worship leaders (all ordained ministers) via satellite from The Worship Network's studios in Clearwater, Florida.

CNI's television stations rely on the must carry provisions of the Commission's rules to maximize its audience reach and it is imperative to CNI's stations that the Commission's must carry rules provide for the maximum reach for each CNI Station in its television market. In the Notice, the Commission seeks comments on whether to continue to use Arbitron ADIs or Nielsen's DMA (Designated Market Area) for purposes of television stations' 1996 and successive must-carry elections.²/

The DMA Should Be Used as the Market Standard for 1996 and Subsequent Must-Carry/Retransmission Consent Elections

CNI urges the Commission to utilize the DMA to define television stations' markets for purposes of their 1996 and subsequent must-carry/retransmission consent elections. The DMA has replaced the now-extinct ADI for all commercial purposes and is now the standard television

^{2/ &}quot;The Designated Market Area (DMA) is a geographic market design that defines each television market exclusive of others, based on measured viewing patterns. Each market's DMA consists of all the counties in which the home market stations receive a preponderance of viewing, and every county is allocated exclusivity to one DMA -- there is no overlap. The total of all DMAs represents the total television households in the U.S." <u>Broadcasting & Cable</u> Yearbook 1995, at C-135.

industry measure of television markets.³ The DMA should likewise replace the ADI for regulatory purposes, at least for purposes of determining television stations' mandatory carriage rights.

Immediate adoption of the DMA as a market standard would comport with Congressional intent. The 1992 Cable Act (Cable Television Consumer Protection and Competition Act of 1992, Pub. L. No. 102-385, 106 Stat. 1460 [1992]) directs use of a market measure based on Section 73.3555(d)(3)(i) (redesignated Section 73.3555(e)(3)(i)). Congress' objective in doing so was not based on specific attachment to the ADI <u>per se</u>, but instead was premised on its recognition that "...ADI lines establish the markets in which television buy programming and sell advertising" and its belief that "...ADI lines are the most widely accepted definition of a television market and more accurately delineate the area in which a station provides local service than any arbitrary mileage-based definition." With the disappearance of the ADI as an accurate current market measure, one need only substitute DMA to replicate Congress' 1992 intent in today's regulatory and commercial environment.

Must-carry rights are designed to ensure that television stations have access to cable subscribers within their actual market areas.^{5/} These carriage rights are critical to CNI.

^{3/} The Notice expressly recognizes that the DMA's design and use are identical to the ADI. Notice, par. 6. Indeed, the Commission's existing must-carry rules already use the DMA for Alaska and Hawaii because Arbitron did not publish market definitions for those states.

^{4/ &}quot;Cable Television Consumer Protection and Competition Act of 1992," H.Rep. 102-628, 102d Cong., 2d Sess. (1992) ["House Report"] at 97.

^{5/} See generally House Report at 50 et seq.; "Cable Television Consumer Protection Act of 1991," S.Rep. 102-92, 102d Cong., 1st Sess. (1991) at 41 et seq.

Optimally accurate market definitions are thus important to ensuring that FCC must-carry regulations fully implement Congress' aims in adopting mandatory cable carriage requirements.

Neither of the alternatives suggested by the Notice -- continuing to use 1991-1992 ADI market definitions or changing to DMA market definitions, but only after the 1996 elections -- would further Congressional objectives. Use of 1991-1992 ADI markets, even for a short period, would mean that must-carry rights bear a less than optimal relationship to actual market conditions. By contrast, adopting the DMA now as the relevant market standard would ensure that mandatory carriage rights apply in the areas currently served by television stations.

Congressional goals and the public interest would both be disserved by perpetuating the fictional accuracy of no-longer-extant ADI markets. Rather, FCC rules should recognize contemporary commercial realities of the industry it regulates by adopting the standards which in fact are currently used by that industry.

Immediate Use of the DMA Would Not Create Instability in the Television Broadcast Signal Carriage Process

The <u>Notice</u>'s expressed preference for continuing to use 1991-1992 ADI market definitions is based on its view that doing so would provide "stability in the television broadcast signal carriage process." <u>Notice</u> at par. 7. CNI respectfully submits that this view is mistaken.

^{6/} Section 73.355(e)(3)(i)) by its terms contemplates use of market data as of the date an application is filed. Use of a DMA market which is current with respect to the date of the relevant must-carry/retransmission consent election would comport with this rule's emphasis on the use of contemporary and accurate data.

The FCC's decision to continue to use its 1972 list of significantly-viewed stations in administering its cable television rules was based on the same type of concern about stability. The consequent ongoing fiction that 1971 significant viewing lists accurately measure station viewing has created substantial distortions in two decades of cable television regulation. It has cost television stations, cable television systems and the Commission itself enormous amounts of time and money as entities subject to FCC regulation have struggled to adjust 1971 significant viewing statistics to reflect the market reality of the 1980's and 1990's. That history of needless litigation would repeat itself if the Commission were to continue to respect ADI market definitions which are already five years old. In short, the public interest would not be served by treating ADI market definitions with the same mistaken deference as 1971 significant viewing statistics.

The <u>Notice</u>'s concern with stability is not only misplaced as a matter of policy: it is an unwarranted reversal of an earlier determination. The agency decided in 1993 that it would use new market definitions for each successive must-carry/retransmission consent election period⁸ and saw no adverse impact on stability:

...ADI designations will be set for a three-year period designed to coincide with the three-year election time frame for the must-carry/retransmission consent election. We believe

^{7/} See Reconsideration of Cable Television Report and Order, 36 FCC 2d 209, 210 (1972); KCST-TV, Inc., 49 RR 2d 1118 (Cable TV Bur. 1981), rev'd and remanded, KCST-TV, Inc. v. FCC, 53 RR 2d 139 (D.C. Cir. 1983).

^{8/} The existing must-carry rules provide that 1994-1995 ADI market definitions will be used for the 1996 elections, that the 1997-1998 ADI market definitions will be used for the 1999 elections, and so forth.47 C.F.R. § 76.55(e), Note.

that this procedure will allow us to take into account changing markets while at the same time providing stability for the affected parties.⁹

This action recognized the possibility of differences between the 1991-1992 and 1994-1995 ADI market definitions, yet that did not deter the Commission from recognizing the importance of accurate market definitions.

Just as 1991-1992 and 1994-1995 ADI market definitions would have differed, there will also be some differences between 1991-1992 ADI and 1994-1995 DMA market definitions.

Although those differences may be somewhat greater than might have been expected had ADI's continued to be available, they are not so substantial as to warrant continued use of completely outdated market definitions. The Commission should adhere to its initial decision to update its market definitions with each election cycle.

Moreover, since there is an opportunity for stations to elect either mandatory carriage or retransmission consent every three years, signal carriage on particular cable systems has the potential for a triennial change regardless of the market standard which is chosen. The ultimate practical impact on subscribers associated with use of the optimally accurate DMA standard is thus likely to be negligible.

^{9/} Implementation of the Cable Television Consumer Protection and Competition Act of 1992, Report and Order, MM Dockets Nos. 92-259 et al., FCC 93-144 (1993) at par. 39.

^{10/} Approximately 97 counties in 64 markets were assigned to different ADI's between the 1988-1989 and 1991-1992 (and two counties were split), and there is no reason to believe the number of reassigned counties would have been substantially different between 1991-1992 and 1994-1995. Approximately 122 counties would be affected by a change to DMA's. In other words, had ADI remained in business, there would in all probability have been a number of changes in ADI market assignments.

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Conclusion

Full implementation of Congress' intent in enacting must-carry requirements demands

use of DMA markets in administering mandatory carriage requirements. There is no reason to delay this change for an additional three-year election cycle which is critical to stations such as CNTs operating with a unique format. Must-carry/retransmission consent elections must be made in October, 1996. Prompt resolution of this proceeding will afford more than sufficient

time for television stations and cable systems to adjust their plans to the DMA standard. The

Commission should adopt the DMA as the measure of television markets for must-

carry/retransmission consent purposes and should make that decision effective immediately.

Respectfully submitted,

THE CHRISTIAN NETWORK, INC.

amen L. West

By:_

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February 5, 1996